

Minutes of Theewaters Sports Club (TSC) Budget Meeting, Friday 17th March 2017, 19:00 at TSC

Present: AH

Trustees: EV

RR

DM

JD

GE

MS

NA

JL

Absent: BD

AH welcomed everyone.

AH announced that he had received Mark's resignation.

AH said that the resignation needed to be discussed with Mark as there were points that needed work.

GE not in agreement and a discussion ensued about time and the manner in which things were done.

RR suggested meeting with Mark and AH, RR would be mediator and use an approach, gaining trust and communication extremely important.

GE suggested a sub-committee would be appropriate and he, JL, AH, GE and Mark were to meet the following morning, 18th March at 9am.

JL stated that many rumours had caused unhappiness and that they needed the cameras and it needed to be for all parties benefit.

JD mentioned that the restaurant and bar needed to turn a profit.

AH was adamant that the overall picture with regards to the bar and restaurant needed fine and decisive management strategy.

RR and JD discussed Mark's uncertainty about % bonus and that he, Mark was aware of the plan set out to him.

GE - BUDGET

GE stated that Mark had not been consulted on the issue of the budget!

The previous years (Food and Beverage) budget was set very high, but that over-all there was a higher profit.

One of the main issues was that MARKETING needed to be increased to help the Budget. The gate needed more attention and this must be made to run smoother, for visitors and for the budget.

accommodation was a weak point, as there is very little thereof. There was a slight increase on general expenditure.

Attracting more sailing events, like the 2016 GE would also help as there are hardly, if any, big events for sailing at the club, this year. Club sailing needs a boost.

Moorings were also down quite a considerable amount

AH asked about fences and beams?

Expenses on re-alignment for the jetty and bouys that needed to be moved.

MS mentioned Honda Marine in Somerset West, but not a popular response.

JD stated he would approach Magson Marine for a similar proposal for maintenance of the boats.

AH proposed upping the ADVERTISING quite considerably and that all Activities should be vigorously marketed by the club.

AH also asked if the fuel for boats and mowers could be split?

RR said that staff training should be of the kind that can be claimed back, small but effective return.

There were wish lists, that had not been completed that GE said should be looked into and completed.

GE suggested that every Board member submit a WISH FOR improvement in some part of the club.

MS WISHED for work to be done on the slipway, upgrade in maintenance of slipways as well as a slipway for the dinghies! New slipway extremely pricey!

It was also agreed that 16l geysers would help with shower problems. A new bakkie would be good and keep present one for run-around! Would it be looked after and not misused? The replacement of the bakkie and tractor are in the future pipe-line.

GE Capex – wish list:

RR stated t at 180 000 new cabins would be good.

MS seconded that.

JD rentable cabins would make money to be able to spend money.

JL the entrance to the club needed an upgrade-wall, gate, house and office section.

AH rental chalets

EV thought that the camping facilities need upgrading and new look

DM agreed with camping facilities but that the bakkie replacement was essential.

GE bar alterations, remodelling of bar counter and ablution upgrades

NA agreed with chalets – accommodation.

GE - the chalets were a good idea and needed to be run by the debenture holders

DM - Beware of over exerting Capex as consumers are under pressure for income.

GE various points – bar has nominal increase

w/s increase (as per budget)

cafeteria will not achieve same as previous year (regatta's!!)

achieved budget slightly higher

salary and overtime.....

cleaning of ablutions needs to be looked at seriously again

family members fees totals goingdown, why?

must control entrance fees...

where could there be cuts on bar and restaurant

kitchen staff wages, not exorbitant, on a par with town

maintenance charges – JD please look at this

LED lights – will cut expenses JL would a survey help?

Possible change to gas? Supplier evaluation and prices

GE would like to approach raising debentures at AGM?

JL questioned that if cabins were to be built, where would they be positioned? Near ablutions or would each cabin have their own ablutions?

MS said that they would surely be free-standing chalets with their own ablutions, depending on where they were positioned.

JL stated that the Board should bear these points in mind.

JD mentioned that it would be good if there could be another ablution block for the public area.

MS more accommodation there would be more visitors and there more revenue.

RR thanked GE for his presentation of the draft budget and all the effort he had put into it.

The next BOARD MEETING is to be held on the 5th MAY 2017 at 19:00 at TSC

The BUDGET MEETING is to be held on the 6th MAY 2017 at TSC (time unknown as yet)

The next AGM will be held on 21st MAY 2017 at TSC.

